

19 August 2020

Dear families,

We are extremely thrilled and can no longer contain our excitement! We just must share our amazing news!!

Tomorrow, Thursday 20<sup>th</sup> August will be our last day trading as KMA Wollongong. After this date we will become:

# **ADAPT MARTIAL ARTS & BOXING ACADEMY**

So, you can say things like "what days do you go to the ACADEMY?" or "I'm going to the ACADEMY this afternoon", "are you going to the ACADEMY tomorrow?" Hope you love the sound of that as much as we do!

Don't worry, you will still have the same teachers, staff, timetable, Martial Arts and Boxing Training.

### So why the change?

It's simple, as many of you know, Martial Arts has been part of my life since I was 5 years of age, but my other passion for the past 15 years has been boxing. I have been an instructor for 15 years and a school owner for 8-9 years now.

Over the COVID-19 break, as we worked on the school renovations, I decided I needed a new challenge. I wanted to capture the twin hearts of the school. I wanted to create a new brand, a name and a motto that aligns with how I see the school inside and how life is outside. That is how the name ADAPT was created.

One of the things that will be changing will be our uniforms. So, to help everyone, we are offering the following specials until Grading Day (Friday 25 September TBC)

For an even **BIGGER** saving, we are also accepting your <u>Active Kids Vouchers</u> that can be used toward the Uniform Packs so the whole new uniform pack could end up only costing you \$10 - \$55 What a **BARGAIN!!!** 

TEEN/ADULTS please PRE-ORDER your new uniform pack NOW!

Just talk to us at Reception

We understand that this is very abrupt, and we are not providing you with an appropriate amount of notice, this was not our intention. Please accept our sincerest apology for this.

If you are unable to purchase the uniform pack right now, please come and see us at reception and we can arrange a payment plan for you. Alternatively, please just wear a plain black t-shirt with your Gi pants.

#### **NEW UNIFORM PACK**

|                  |                  |                  | Special Price Until Grading Day  |          |          |
|------------------|------------------|------------------|----------------------------------|----------|----------|
| ltem             | <b>OLD Price</b> | <b>NEW Price</b> | KIDS                             | ADULTS 1 | ADULTS 2 |
| Gi (inc Badges)  | \$ 75            | \$ 60            | \$ 50                            | \$ 50    | \$ 50    |
| Training T-Shirt | \$ 35            | \$ 30            | \$ 20                            | \$ 20    | \$ 20    |
| Gloves           | \$ 40            | \$ 40            | \$ 20                            | \$ 20    | \$ 20    |
| Hoodie           | \$ 85            | \$ 60            | \$ 40                            | \$ 40    | \$ 40    |
| Shin guard &     |                  |                  |                                  | \$ 25    | \$ 45    |
| Mouth guard      |                  |                  |                                  |          |          |
| Complete Pack    | \$ 110           | \$ 140           | \$ 110                           | \$ 135   | \$ 155   |
| ·                |                  |                  |                                  |          |          |
|                  | (not inc hoodie) |                  | (All packs now include a hoodie) |          |          |

## Please note our new contact details as follows:

- Enrolments and general enquiries admin@adaptacademy.com.au
- Accounts & Billings accounts@adaptacademy.com.au
- Private Sessions enquiries & bookings training@adaptacademy.com.au

## Our new website is adaptacademy.com.au

Thank you kindly for your understanding. I could not have achieved this without my loyal staff and the support and encouragement from my family and friends. Please do not hesitate to contact us, if you have any queries.

Kindest regards,

Master Kosta Skrapis

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As per Grandmaster Fari request, we must ensure you are aware of the following legalities:

- Our new business name is ADAPT Martial Arts and Boxing Academy
- Students can no longer wear **ANY** KMA uniforms, Gi, T-shirts, gloves etc. Anything that says KMA will no longer be not permitted in the premises.
- The KMA name is owned by Master Fari Salievski. I acknowledge that the grading and teaching systems are the intellectual and copyright property of Master Fari Salievski.
- We will be changing the colour belt system and order and all wording unique to KMA.

Thank you for your understanding.

Kindest regards,

Master Kosta Skrapis